



Entrepreneurial Self-Assessment

This simple tool is designed to help you reflect on your skills as an entrepreneur and review where you have strengths to build on and where you might wish to develop further.

Each statement relates to a key dimension in the entrepreneurial skill set.

Instructions:

For each statement, indicate your level of agreement on the scale below.

1. **Strongly Disagree**
2. **Disagree**
3. **Slightly Disagree**
4. **Neutral**
5. **Slightly Agree**
6. **Agree**
7. **Strongly Agree**

Statements:¹

1. **I am comfortable taking calculated risks and making decisions with incomplete information.**
2. **I can generate creative ideas and identify opportunities for innovation.**
3. **I am effective at communicating my vision and persuading others to support my ideas**
4. **I am skilled at planning, organizing, and managing resources effectively.**
5. **I am adaptable and resilient in the face of setbacks and challenges.**

6. I am proficient at building and maintaining relationships with customers, partners, and team members.
7. I am confident in my ability to learn new skills and acquire knowledge quickly.
8. I am driven and motivated to achieve my goals, even when faced with obstacles.
9. I am able to analyze problems, identify root causes, and develop effective solutions.

Using the Assessment:

- **Scoring:** Record your score (1-7) for each statement.
- **Spider Chart:**



- - Plot your scores on a spider chart. Each statement represents a "spoke" on the chart.
 - Connecting the plotted points will create a visual profile of your entrepreneurial strengths and weaknesses.
- **Reflection:**
 - **High Scores (Strengths):** Think about how you can leverage these strengths in your next entrepreneurial journey.

- **Low Scores (Areas for Development):** What specific actions might you take to improve in these areas. This might include:
 - Seeking out training or workshops
 - Finding mentors or advisors
 - Gaining practical experience
 - Reading books or articles
- **Prioritization:** Prioritize 2-3 areas that, if improved, would have the most significant impact on your entrepreneurial potential.